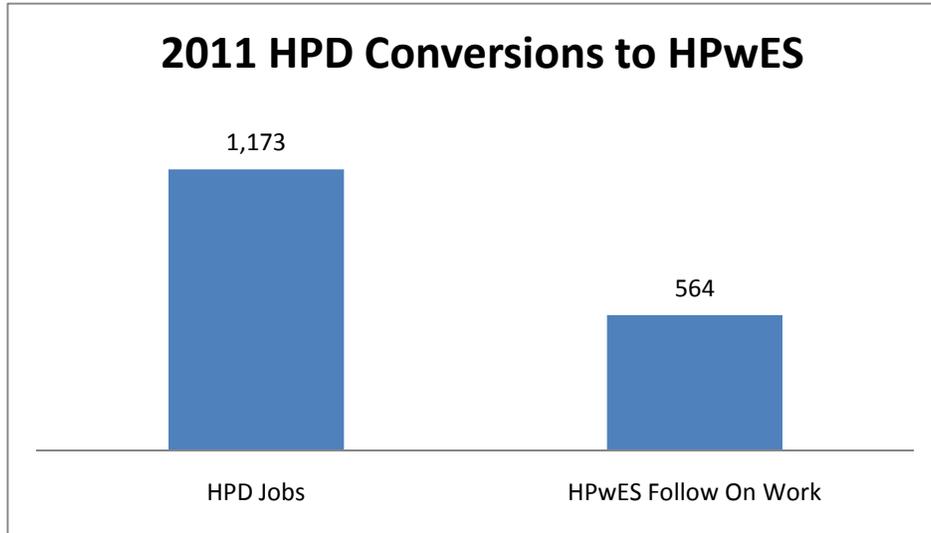


Attachment 9 – HPD Conversions to HPwES



2011 YTD Oct HPD Jobs	
Jobs Completed	1,173
Average Job Cost	\$ 777.31
Customer Savings	\$ 354,101.05
Average Customer Savings	\$ 301.88
Electric Savings (MW)	0.3502
Electrical Savings (MWh)	1,719

HPwES Follow Up from HPD	
Jobs Completed	564
Average Job Cost	\$ 3,969.49
Customer Savings	\$ 286,685.14
Average Customer Savings	\$ 508.31
Electrical Savings (MW)	0.0788
Electrical Savings (MWh)	1,238