

Attachment 2.1

Over the past 12 months, 68 articles have appeared in real estate, energy, sustainability and general business publications Jones Lang LaSalle and ENERGY STAR

Media coverage Dec 2010 – Nov 2011: JLL and ENERGY STAR



Media Highlights:

- Dec 21 – *Houston Business Chronicle, New Jersey & Company, etc.*, “BNY Mellon Gamers New Green Building Council LEED Gold”
- Jan 11 - *Greenbiz.com, Reuters, etc.*, “IFMA Takes Facility Managers' Pulse on Energy Strategies”
- Mar 16 – *Examiner*, “Boston Area Ranked 12th Metropolitan Area for ENERGY STAR Labeled Buildings”
- April 04 - *New Jersey & Company*, “Jones Lang LaSalle Named ENERGY STAR Partner of the Year for the Third Time,”
- April 13 - *New York Post*, “Eco-Friendly by Design”
- April 15 - *Reuters*, “3M, GE, Sylvania Among Firms Honored with Top Energy Star Awards”
- April 20 - *CoStar Group*, “Friday is Earth Day: Do You Know How To Find the Green Buildings in Your Market?”
- Aug 04 – *Globest.com*, “1-MSF Yahoo! Headquarters Gets LEED Gold”
- Aug 23 - *San Francisco Business Times*, “Corporate Campus Managed by Jones Lang LaSalle Receives First-of-Its-Kind LEED EBOM Gold Certification”
- Sep 09 - *SITE Selection*, “Energy Matters: Recent energy-related news briefs”
- Sep 19 - *National Real Estate Investor*, “Green Building Legislation: Carrots or Sticks?”
- Sep 20 – *National Real Estate Investor, Los Angeles Business Journal, Sacramento Bee, etc.*, “Empire State Building Achieves LEED Gold”
- Nov 03 - *Buildings Magazine*, “Open the Window to an Efficiency Upgrade”
- Nov 11 – *Buildings Magazine*, “The State of Smart Technology in Commercial Buildings”
- Nov 23 – *Buildings Magazine*, “Benchmarking and Monitoring”

Attachment 2.2

Contact: Craig Bloomfield
Phone: +1 312 228 2774
Email: craig.bloomfield@am.jll.com



Jones Lang LaSalle is Named ENERGY STAR Partner of the Year for the Third Time

Global real estate services firm wins award from U.S. EPA based on universal promotion of strategic energy management to staff, clients and tenants

CHICAGO, MARCH 14, 2011 — The U.S. Environmental Protection Agency (EPA) has named Jones Lang LaSalle 2011 ENERGY STAR® Partner of the Year for its leadership in promoting and implementing strategic energy

management programs
maximize energy efficiency
The 2011 Partner of the Year
superior energy management
and tools among staff,
STAR Partner of the Year
"Jones Lang LaSalle's
change through energy
"Effective energy management
"ENERGY STAR is the
buildings, at a time when
efficiency and reducing
of Energy and Sustainable

benefits is a key factor that helped us save \$128 million in energy costs and reduce greenhouse gases by 563,000 tons on behalf of clients in 2010."

An ENERGY STAR Partner since 1998, Jones Lang LaSalle was named Partner of the Year for the first time in 2007, again in 2010, and now for the third time in 2011. The firm's accomplishments in energy management, carbon footprint reduction and industry leadership in promoting strong energy practices will be recognized at an awards ceremony in Washington, D.C. on April 12.

Key accomplishments that led to Jones Lang LaSalle's

- Maintaining 100 percent participation in ENERGY STAR and significantly expanding benchmarking
- Earning the ENERGY STAR for 118 million square feet, a 25 percent increase of more than 25 percent over 2010
- Reducing energy consumption by 5 percent
- Training more than 200 property professionals and providing resources to ensuring that a strategic approach is taken across the country.
- Engaging more than 11,000 employees in the Green Building Pledge in 2009 and 2010, potential reduction of 1.2 million tons of CO2
- Continuing to promote the value of ENERGY STAR through Building energy retrofit, reinforced by new

"Jones Lang LaSalle's partnership with ENERGY STAR has helped our owners, tenants, corporate real estate executives

Jones Lang LaSalle Selected as 2011 ENERGY STAR Partner of the Year—Page 3

Institute and the Chairman's Award from the Alliance to Save Energy. Jones Lang LaSalle also maintains a Green Blog that allows its executives around the world to share best practices and other perspectives on energy and sustainability issues. To learn more, please visit www.joneslanglasalle.com/greenblog.

About ENERGY STAR
ENERGY STAR was introduced by the U.S. Environmental Protection Agency in 1992 as a voluntary market-based partnership to reduce greenhouse gas emissions and other pollutants associated with energy use. Today, the ENERGY STAR label can be found on more than 60 kinds of products as well as new homes and buildings offers businesses and consumers energy-efficient solutions to save energy, money and help protect the environment for future generations. Last year alone, Americans, with the help of ENERGY STAR, saved \$18 billion on their utility bills and prevented greenhouse gas equivalent to those of 34 million cars. Products, homes and buildings that have earned the ENERGY STAR prevent emissions by meeting strict energy-efficiency specifications set by the EPA. For more information, go to energystar.gov.

Attachment 2.3



Real value in a changing world



Jones Lang LaSalle Green Blog

« Climate Change and Real Estate
Who are the UK's most sustainable homebuilders? »

Connect to the Conversation

Stay on top of the latest Energy and Sustainability trends and opportunities that impact your business. Become a Green Blog follower today.

Thanks to all our ENERGY STAR winners!



Posted by:
Bob Best
Energy and Sustainability

A new video on 99 High Street in Boston, prominent in the ENERGY STAR National Marathon, "such

Buildings doesn't require that you are a competitor—if you do your best and do a tremendous accomplishment.

99 High Street was one of the top performers in the category, with a 22.16 percent reduction in energy use intensity (EUI). Over 12 months, the building's EUI resulting in major savings in energy and cost. TIAA-CREF, and the tenants in the building achieved a 22 percent in a year is a real accomplishment. See how our on-site team made it happen.

I'd also like to highlight the great work done by our team at four buildings occupied by our clients. We started the competition with ENERGY STAR and achieved national average, making it that much more of a gain. Nevertheless, by focusing on low-carbon strategies, facility managers reduced energy use by 10 percent, resulting in a significant energy savings and greenhouse gas emissions totaling 189 million pounds.

All together, we had 11 buildings in the category and were all winners, in that they were focused on saving energy.

In 2012, our plan is to have even more winners, saving owners even more money and time.

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★★★★★ (No Ratings Yet)



Real value in a changing world



Jones Lang LaSalle Green Blog

« A different kind of public transport
Reading my way to a better planet »

ENERGY STAR awards show corporate support



Posted by:
Gary Graham
Energy and Sustainability Services

If anyone still doubts that corporate america is looking for ways to save energy, they should have been at the 2011 ENERGY STAR awards dinner on Tuesday, April 12, sponsored by the Environmental Protection Agency.

This year, 111 ENERGY STAR Partners were honored for demonstrating leadership and commitment to energy efficiency achievements. Among these leaders are among the most widely-recognized corporations in the world....Citi, Merck and Whirlpool.

This growing support from all economic sectors, including industrial, financial, retail, construction, real estate and energy, is helping to produce staggering results. In 2010, with the help of ENERGY STAR, Americans saved approximately \$18 billion on their energy bills, preventing greenhouse gas emissions equivalent to 33 million vehicles. To date, more than 12,600 commercial and public use buildings have earned ENERGY STAR. And, since 2000, approximately 3.5 billion ENERGY STAR qualified products have been sold.

ENERGY STAR has become the foundation for energy saving efforts in the United States today and Jones Lang LaSalle is very proud to be among the energy leaders as one of the 44 organizations recognized in 2011 as an "ENERGY STAR Partner of the Year."



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Integrated Energy Retrofit: Why wouldn't you do it?

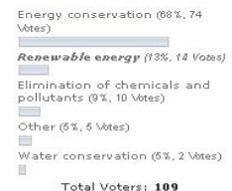


Jones Lang LaSalle brings you perspectives on energy and sustainability topics. View video

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Polls
What's the most important goal of a green building strategy?



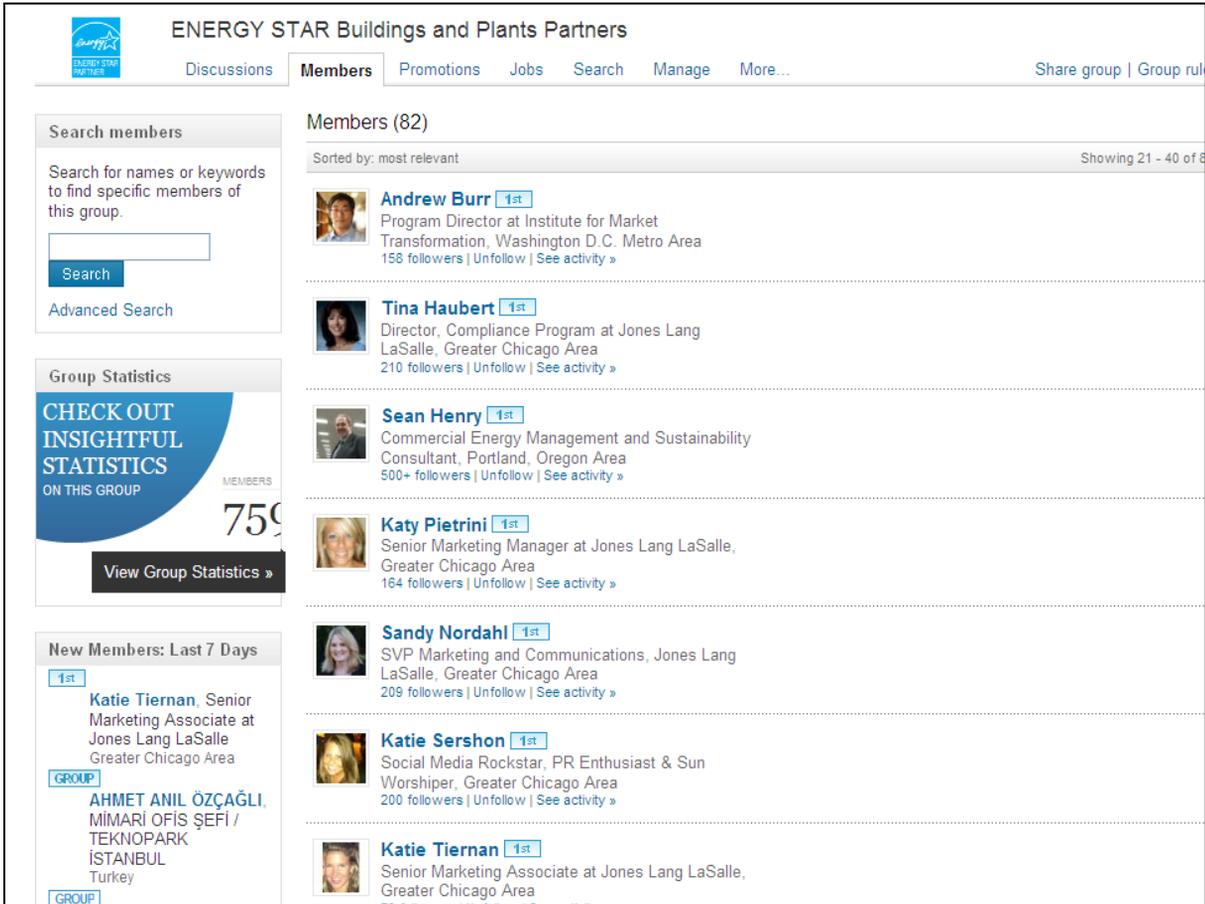
Categories

- Asia Pacific
- Copenhagen Summit
- Earth Week
- EMEA
- Employee Engagement
- ENERGY STAR
- General Comments
- Greenbuild 2010 - Chicago

Attachment 2.4



Energy Monitoring LEED
CleanTechies  [Earn LEED Points for Energy Monitoring](http://blog.cleantechies.com) blog.cleantechies.com
Whether your company is looking to be more environmentally friendly or simply more focused on saving green than actually going green (or perhaps a...)
posted 4 months ago
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ENERGY STAR Buildings and Plants Partners
Discussions **Members** Promotions Jobs Search Manage More... [Share group](#) | [Group rules](#)

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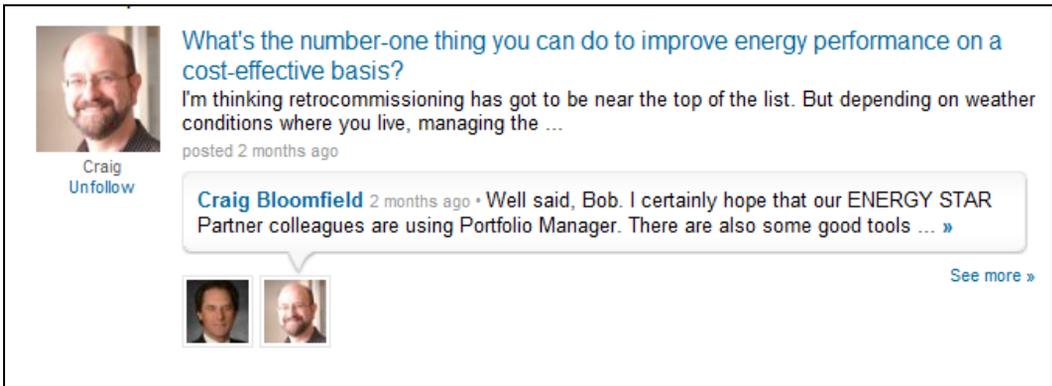
Group Statistics
CHECK OUT INSIGHTFUL STATISTICS ON THIS GROUP
MEMBERS
759
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New Members: Last 7 Days

- Katie Tiernan**, Senior Marketing Associate at Jones Lang LaSalle, Greater Chicago Area
- AHMET ANIL ÖZÇAĞLI**, MİMARİ OFİS ŞEFİ / TEKNOPARK İSTANBUL, Turkey

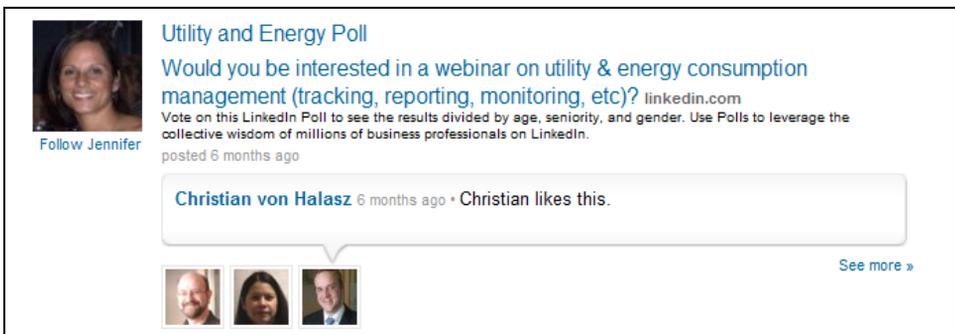
Members (82)
Sorted by: most relevant Showing 21 - 40 of 82

- Andrew Burr** (1st)
Program Director at Institute for Market Transformation, Washington D.C. Metro Area
158 followers | [Unfollow](#) | [See activity »](#)
- Tina Haubert** (1st)
Director, Compliance Program at Jones Lang LaSalle, Greater Chicago Area
210 followers | [Unfollow](#) | [See activity »](#)
- Sean Henry** (1st)
Commercial Energy Management and Sustainability Consultant, Portland, Oregon Area
500+ followers | [Unfollow](#) | [See activity »](#)
- Katy Pietrini** (1st)
Senior Marketing Manager at Jones Lang LaSalle, Greater Chicago Area
164 followers | [Unfollow](#) | [See activity »](#)
- Sandy Nordahl** (1st)
SVP Marketing and Communications, Jones Lang LaSalle, Greater Chicago Area
209 followers | [Unfollow](#) | [See activity »](#)
- Katie Sershon** (1st)
Social Media Rockstar, PR Enthusiast & Sun Worshiper, Greater Chicago Area
200 followers | [Unfollow](#) | [See activity »](#)
- Katie Tiernan** (1st)
Senior Marketing Associate at Jones Lang LaSalle, Greater Chicago Area



What's the number-one thing you can do to improve energy performance on a cost-effective basis?
I'm thinking retrocommissioning has got to be near the top of the list. But depending on weather conditions where you live, managing the ...
posted 2 months ago

Craig Bloomfield 2 months ago • Well said, Bob. I certainly hope that our ENERGY STAR Partner colleagues are using Portfolio Manager. There are also some good tools ... »
[See more »](#)



Utility and Energy Poll
Would you be interested in a webinar on utility & energy consumption management (tracking, reporting, monitoring, etc)? [linkedin.com](https://www.linkedin.com/polls/would-you-be-interested-in-a-webinar-on-utility-energy-consumption-management-tracking-reporting-monitoring-etc/)
Vote on this LinkedIn Poll to see the results divided by age, seniority, and gender. Use Polls to leverage the collective wisdom of millions of business professionals on LinkedIn.
posted 6 months ago

Christian von Halasz 6 months ago • Christian likes this.
[See more »](#)

Attachment 2.5

UNITED STATES +

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Real value in a changing world



Battle of the Buildings

Print

ENERGY STAR® National Building Competition

The U.S. Environmental Protection Agency (EPA) has launched the second annual ENERGY STAR National Building Competition, titled the "Battle of the Buildings," for 2011. 245 buildings across the U.S. are in the competition to see which management team can reduce energy the most. Jones Lang LaSalle manages 11 buildings in the competition. Teams from each building will track monthly energy consumption using EPA's ENERGY STAR Portfolio Manager.

Learn more about Battle of the Buildings and the Jones Lang LaSalle managed buildings on the [ENERGY STAR website](#).

Battle of the Buildings blog

Read our most recent blog posts on Battle of the Buildings.

Lighting strategies at Reno facilities

The Intuit corporate facilities in Reno, NV have been perfect for Battle of the Buildings, ENERGY STAR's national competition for commercial building managers to improve energy efficiency. [\(Read more\)](#)

Jones Lang LaSalle managed buildings



Intuit Tucson AZ
Tucson, AZ



55 West Monroe
Chicago, IL



Chase Tower
Indianapolis, IN



99 High Street
Boston, MA



Air Rights Center - East and West Towers
Bethesda, MD



Air Rights Center - North Tower
Bethesda, MD



Intuit 1 Reno NV & Intuit 2 Reno NV
Reno, NV



One Potomac Yard & Two Potomac Yard
Arlington, VA



Intuit Fredericksburg VA
Fredericksburg, VA

Energy and Sustainability

Learn about our Energy and Sustainability services

Battle of the Buildings Tweet

Searsnewmilford
About 3 days ago from TweetChat
RT @EnviroSears: RT @EnergyStarNBC: ENERGY STAR certified bldgs use 35% less energy & generate 35% fewer GHGs than typical bldgs on avg. Blue is green! #ESNBC

Searsnewmilford
About 3 days ago from TweetChat
RT @EnviroSears: Curious to hear what a modlet is @BDNGreen! Where can we find more info? #ESNBC #ESNBC

Searsnewmilford
About 3 days ago from TweetChat
RT @EnviroSears: Thx for #ESNBC

Recently Viewed:

- Corporate Retail Solutions
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Attachment 2.6

 JONES LANG LASALLE <i>Real value in a changing world</i>	This Week at T-Mobile
October 3, 2011	
New Faces in Retail /National Facilities, Energy Awareness Month	

Do Your Part for Energy Awareness Month

October is Energy Awareness Month! Jones Lang LaSalle is striving to be named EnergyStar Partner of the Year for 2011, an award we have received the past two years for our commitment to energy savings and awareness. Remember, you can make a difference in lowering our consumption and carbon footprint. Here are a few tips:

- **Take advantage of the sun.** Open blinds on cold days and close them on warm days.
- **Use fewer lights.** If a work area's brighter than necessary, request that Facilities remove some overhead bulbs. Lighting accounts for 35% of an average office building's electricity.
- **Power off computer, monitor, printer, cell phone charger** when leaving the office. Plug them into a power strip and switch it off at the end of the day.
- **Keep air vents clear** of paper, files, and office supplies. It takes as much as 25 percent more energy to pump air into the workspace if the vents are blocked.
- **Unplug electrical appliances** at home when not in use, including toasters, coffee makers, computers, printers, stereo equipment and televisions in spare rooms. A typical U.S. home has 40 products constantly drawing power, amounting to nearly 10% of residential electricity.



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Tenants Go Green Portfolio Report

JLL Offices 2011

July, 2011

INTRODUCTION

In July, 2011, 4 of Jones Lang LaSalle's leased spaces underwent an assessment using the Tenants Go Green Sustainability Assessment. There were three objectives:

1. Baseline the energy and environmental performance of the five facilities, with a view to repeating the assessment 12 months later;
2. Identify opportunities to achieve operational savings;
3. Provide the basis to renegotiate leases.

The following Jones Lang LaSalle leased spaces underwent an energy and sustainability assessment using the Tenant Sustainability Assessment to capture their sustainability performance.

Tenancy Name	Address	Area SF	Number of Floors	Number of Occupant FTEs	SF/FTE
3344 Peachtree, Atlanta	3344 Peachtree, Atlanta	67,883	2	253	268
8343 Douglas Avenue, Dallas	8343 Douglas Avenue, Dallas	73,045	4	167	437
Aon Center (Chicago)	200 East Randolph Drive, Chicago	165,000	5	994	166
One Post Office Square, Boston	One Post Office Square, Boston	55,745	2	178	313

Methodology

The Tenants Go Green Sustainability Assessment helps companies with large portfolios of leased spaces to focus on issues that are within the direct sphere of influence of tenants. It provides an efficient means to review policies and practices for:

- Energy management
- Commuting and corporate travel
- Use of resource
- Waste management
- Indoor environment
- Environmental procurement

Attachment 2.8

What's in store?



Jones Lang LaSalle brings you perspectives on what lies ahead for retail so that you can seize opportunities and meet the challenges ahead. [View videos](#)

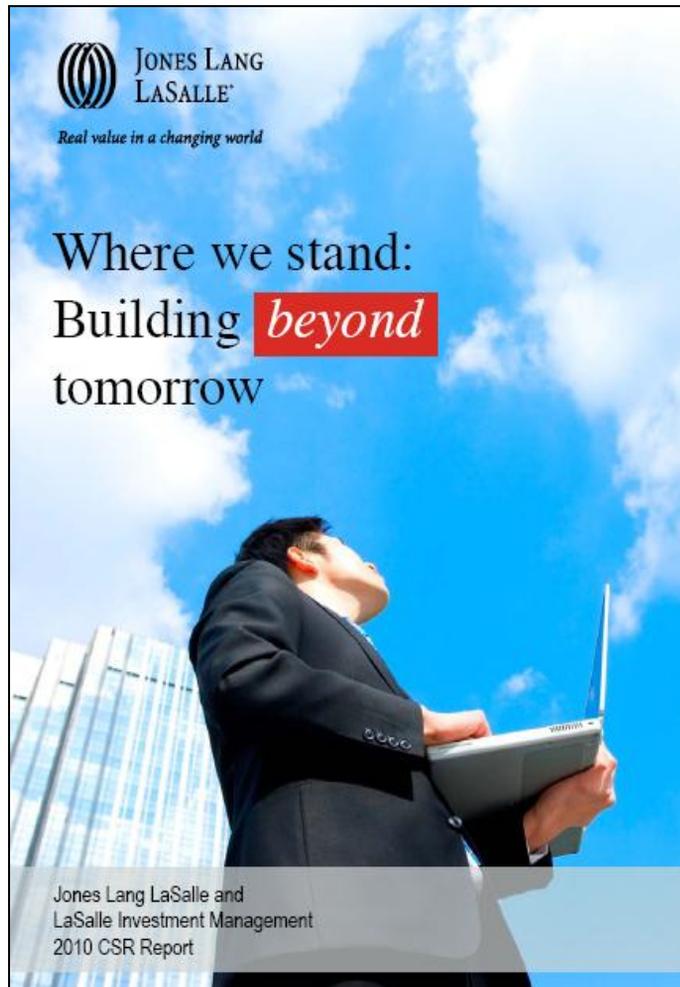


Going green is good business

by Dan Probst, Chairman, Energy & Sustainability Services

Going green makes good business sense for retailers. In the hyper-competitive retail environment, not only can energy and sustainability programs build positive brand image, they can also dramatically reduce energy costs up to 40% and lower overall operating expenses. Kohl's and Macy's have recently launched green programs that are good examples of initiatives that while not complicated, have proven to generate significant cost savings.

Attachment 2.9



Green lease program for Deutsche Bank



Deutsche Bank Corporate Real Estate and Services asked Jones Lang LaSalle to help drive a green lease that incorporated as many of the bank's global sustainability goals as possible. Our team drew from our best practices to secure a lease with terms and conditions enabling flexible space takedown, design freedom with limited restoration requirements, and sustainable infrastructure / operational controls including:

- Evaluation and selection of replacement equipment with highest ENERGY STAR ratings
- Reduction of waste through recycling and documentation of disposal
- Monitoring of indoor air quality with quarterly landlord reporting
- Landlord quarterly provision of actual utility usage data and billing documentation
- A green cleaning program involving landlord / tenant partnership

The new lease has been recognized as a model for proactively building sustainable features into a leased property.