Point of Purchase Material

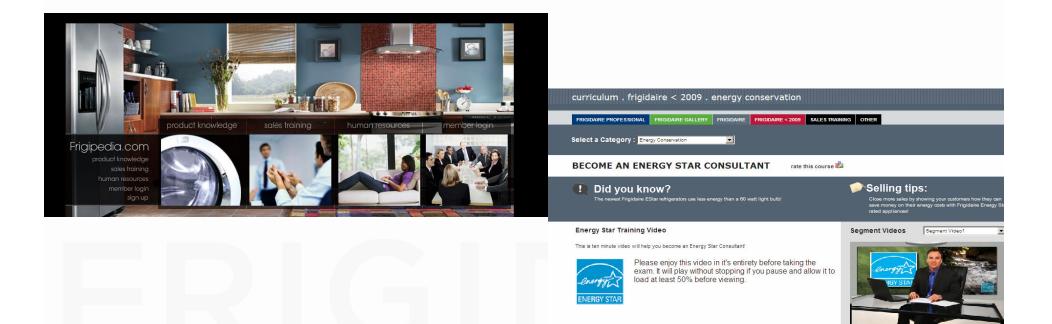


Certified On Line Sales Training

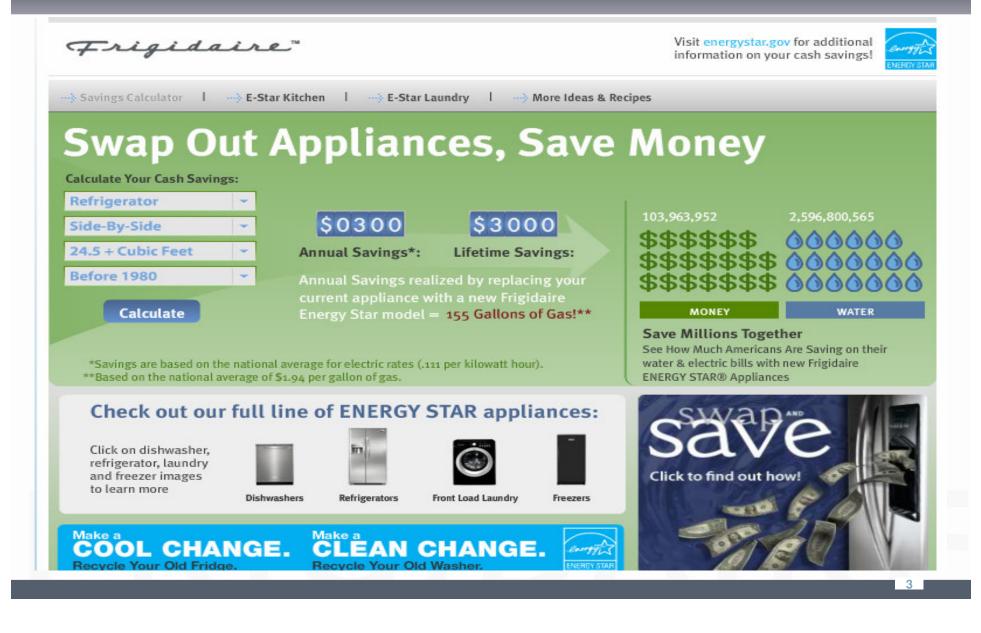
FRIGIDAIRE

Frigipedia.com

- World class training website for retail sales people as well as Electrolux employees
- ENERGY STAR[™] training course taken by thousands of people



Frigidaireenergysavings.com



Swap and Save™ Micro-site http://frigidaireenergysavings.com/facts.html

If every household in the USA changed to Frigidaire ENERGY STAR[®] appliances we could save approximately 155 BILLION gallons of water per year! Click on the appliances to learn how Frigidaire ENERGY STAR* appliances can help save up to hundreds of dollars per year. •

Save Frigidaire

Energy Rebate Examples

FRIGIDAIRE



November 1, 2009 through January 2, 2010

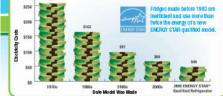
\$15 With the Purchase of Select Frigidaire Energy Star Appliances

GET UP TO A



offer valid december 3 through december 23, 2009





Frigidaire "Swap & Save" PR April Recap

- Conducted local market media outreach, leveraging relationship with The Healthy Housekeeper[™], Laura Dellutri, for four key retailers:
 - Western Appliance (Bay Area)
 - RC Willey (Utah owned by Warren Buffet)
 - Warner's Stellian (Minneapolis)
 - Karl's Appliance (New Jersey)
- Targeted outreach to TV, print and online/blog outlets to secure news coverage for the "Swap and Save" program:
- Timing coincided with Earth Month/Earth Day in April
- Shared energy saving tips and directed consumers to FrigidaireEnergySavings.com
- April PR outreach generated 830,644 total impressions for an ad value of \$75,109.70 to date, including:
- SILive.com (125,732 total impressions): Two consecutive placements highlighted Frigidaire ENERGY STAR certified appliances and directed readers to FrigidaireEnergySavings.com
- The Sacramento Bee (704,912 total impressions): Included Frigidaire energy-saving tips and a call-to-action to visit FrigidaireEnergySavings.com
- More to come...
 - **Southern Living (11,209,776 impressions):** Plans to include product information, images and a mention of the Frigidaire Energy Savings Calculator at FrigidaireEnergySavings.com (September)

THE SACRAMENTO BEE sacbee.com

Hom

Looking for ways to save energy? Here are some tips from Frigidaire:

When making meals, take everything you need out of the refrigerator at the same time, if possible. This minimizes the number of times you open the door. Every time the door opens, <u>energy</u> <u>consumption</u> by your refrigerator increases 10 percent.

Your freezer works best when filled to capacity. Use ice to keep it full and cold. Place covered plastic water-filled containers in your freezer for maximum efficiency (make sure to leave a halfinch of head space in each container; the ice will expand).

Clean the refrigerator's condenser coils annually.

Thinking of updating to more energy-efficient appliances? See how much you might save through Frigidaire's energy savings calculator at <u>www.FrigidaireEnergySavings.com</u>.

- Debbie Arrington



Courtesy of Frigidaire Frigidaire energy savings refrigerator

Energy saving refrigeration tips by Maura Grunlund / Staten Island Advance Wednesday April 15, 2009, 5:00 AM

Maximum savings are realized by people who use their energy efficient refrigerators/freezers in eco-friendly ways.

Position the refrigerator out of direct sunlight and away from heat-producing appliances if possible. Clean the condenser coils annually to keep it running efficiently, according to Frigidaire.

Open the doors of the refrigerator/freezer as little as possible. Remove all ingredients needed for a meal at the same time. Every time the door opens energy consumption increases by 10 percent.

Freezers work best when filled to capacity. Place covered plastic water filled containers in the freezer to maximize efficiency. If you're shopping for a new

stand alone freeze buy the smallest one that fits your needs. Recycle old refrigterators/freezers rather than moving them to the basement or garage. Otherwise they will continue to guzzle energy in those locations. For the Frigidaire energy calculator click on

Metropolitan

For the Frigidaire energy calculator click on http://frigidaireenergysavings.com/ See more in Going green





Courtesy of Fright Frighting Energy Star label washer and driver

As energy artigg calculator web in the law rate way out of low such manay could be avoid by upgreding of applications to Energy Star model to calculators at http://figidatesetergravings.com/.is possored by Figidates with also has energy avoing of other such to be to construct if you used a new other wather rother than to raph sold to a formation energy assigning is about \$1,00 is a year. These models also use much less derryent.

lothes in ci is for heati





Swap and Save™ Warner's Stellian and Frigidaire... FRIGID▲IRE Are ENERGY STARS!

A Refrigerator

Educating consumers and saving them money by swapping that old appliance for a new Frigidaire ENERGY STAR® qualified model

Exclusive Rebates!



Website Support



Event In a Box Swap and Save™

FRIGIDAIRE

Example of pre-print Advertising Slick

ALSO AVAILABLE

Frigidaire Swap & Save Pocket Guide

#FRGSWAP&SAVEPKTGUIDE04-09



Point of Purchase Kits



Frigidaire.com

FRIGIDAIRE

FRIGIDAIR	RE. WHERE TO B	JY CONTACT US	PRODUCT REGISTRATION	Keyword/By Product #	⊳
ALL PRODUCTS	FILTERS & ACCESSORIES	CUSTOMER SU	IPPORT		
Home > Customer Supp	oort > Eco-Savings > Our Commitm mitment	nt			
Customer Support Where To Buy	Frigidaire [®] 's approach to energy savings. Frigidaire's collection of kitchen laundry appliances is ENERGY STAR [®] gualified, where applicable, and offers a wide				

 Where To Buy
 F

 Service Locator
 F

 Product Registration
 V

 Guides/Manuals
 Ii

 Contact Us
 Ie

 Extended Service
 fa

 Agreements
 5

 More Me-Time Guarantee
 5

 Eco-Savings
 Eco-Savings Tips

 Our Commitment
 5

Frigidaire's collection of kitchen laundry appliances is ENERGY STAR[®] qualified, where applicable, and offers a wide variety of sleek and stylish appliances that are from 10% to 80% more energy-efficient than non-ENERGY STAR[®] qualified appliances. Innovative features that minimize energy and water consumption are a priority across the appliance line, from washers that use up to 82% less energy and 60% less water to refrigerators and freezers that use up to 20% less energy, to dishwashers that use at least 41% less energy and 40% less water than was used just 10 years ago. In fact, Frigidaire dishwashers use five gallons of water per load versus 27 gallons for hand washing – a savings of over 50,000 gallons of water over the average life of the product.

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Retail Point of Purchase Examples

FRIGIDAIRE

Retail Point of Purchase Placed on Appliances on retail floor



Year Purchased	18' Cu.Ft. Top Mount	21' Cu.Ft. Top Mount	23' Cu.Ft. Side-by-Side	26' Cu.Ft. Side-by-Side	
Before 1980	\$179	\$193	\$257	\$300	
1980-1989	\$130	\$140	\$187	\$219	
1990-1992	\$89	\$96	\$128	\$151	
1993-2000	\$45	\$49	\$63	\$71	
2001-2006	^{\$} 14	\$14	\$19	\$21	



 Today's refrigerators use roughly 's the energy of those from 20 years ago and and will keep your food fresher longer

 This refrigerator uses less energ than a 60 watt light bulb

 This Energy Star refrigerator uses improved insulation and

high efficiency compressors







A Refrigerator That Works To Save You Money Look inside



Brand Source Show Las Vegas, NV August 2009 – Electrolux Booth

Swap and Save[™] Point of Purchase in Electrolux booth









Nationwide Show New Orleans May 2009

FRIGIDAIRE

High definition video loop produced by Nationwide Ran during the entire buying show in May 2009

